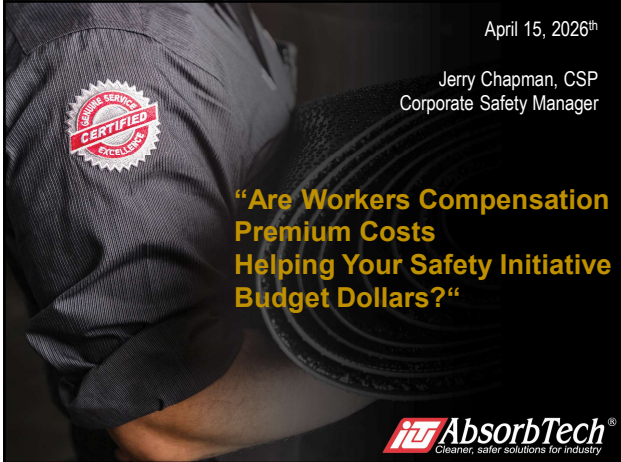



April 15, 2026th

Jerry Chapman, CSP
Corporate Safety Manager



“Are Workers Compensation Premium Costs Helping Your Safety Initiative Budget Dollars?”



1

Safety:

What Keeps You Up at Night?



Safety Incidents: OSHA 300A & 300 recordable Workplace Injuries and/or Workers Compensation Claims
11 Injuries with 4 Lost Time


- Fell on ice – Hip injury – **lost time**
- Loading parts washer -Solvent in the eye – **lost time**
- Fell on stairs- **Back strain**
- Fell off truck lift gate – **Heel injury**
- Stacking drums by hand - **Back strain — lost time**
- Slipped getting out of van - **Cut/ abrasion on leg**
- Slipped on floor - **Knee, hip, back pain**
- Slip/trip/fall- **Temp help- ankle lost time**
- Elbow Strain - **doing cartwheel after big sale**
- Pushing trolley on monorail- **back strain**
- Power Industrial Truck hit overhead light-debris fell striking **face/eye**

Tenure, Complacency, Situational Awareness, Small Incidents, Handling Injuries and Processes - What should we be doing to curb this trend?

2

Safety:

What is my premium classification



North American Industry Classification System (NAICS)

Identifies the industry risk category
You can find NAICS codes for specific industries via the Bureau of labor statistics(BLS) website <https://www.bls.gov> or by searching the Census Bureau's database

Unity premium = the premium for your industry

Your performance determines your credit score
What you pay in relation to the unity premium

Payroll?
Number of employees?

3

Safety:
What Keeps the sales folks up at night?



Customer response to a MOD/EMR over 1.00


Most large international companies require a MOD of less than 1 to do business on site.

Potential for lost business.

Because over 1.00 puts their people and facilities at higher risk

7

Safety:
Penny wise Dollar wise



Safety Budget

Front line managers have influence on MOD/EMR but need support.

Moral reason to focus on safety

Happy workers are efficient workers

8



THANK YOU
For Making Safety a Priority

9
